

Central Intelligence Agency



Washington, D. C. 20505

*EXEC Reg.*

*JK*

27 August 1984

Perception Technology Corporation  
50 Shawmut Road  
Canton, Massachusetts 02021

Attention: Mr. Douglas Keelan  
Director, Federal Marketing

Dear Mr. Keelan:

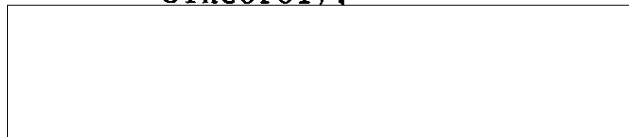
Your letter of August 8, 1984, to Mr. Harry Fitzwater has been forwarded to this Office for response and action. We are circulating the brochure enclosed in your letter to components within this Agency who would have an interest in the product/services which your company offers. If a requirement exists, you will hear from them directly.

We would appreciate the completion and return of the enclosed Bidder's Mailing List Application, along with any additional capabilities brochures you may wish to send, to the address below:

Procurement Management Staff  
Office of Logistics  
Central Intelligence Agency  
Washington, D.C. 20505

Thank you for your interest in doing business with the Central Intelligence Agency.

Sincerely,



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Chief  
Procurement Management Staff  
Office of Logistics

Enclosure

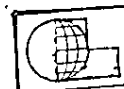
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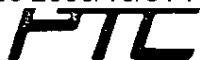
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PERCEPTION TECHNOLOGY CORPORATION



DD/A Registry  
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August 8, 1984

Mr. Harry Fitzwater  
Deputy Director for Administration  
Central Intelligence Agency  
Headquarters  
Washington, D.C. 20505

Dear Mr. Fitzwater:

Data Entry/Voice Response can improve your operation's efficiency by maintaining timely, accurate records, reducing data entry errors, eliminating routine calls, making information readily available, and providing a convenient service to users.

Perception Technology's Data Entry/Voice Response system enables any employee or qualified caller to access your host computer simply using a Touch-Tone telephone. Information can be entered, stored and retrieved easily with each step expedited through voice prompts and responses. Able to handle between 4 and 32 calls simultaneously, the system can cover all calls and transfer callers to a live operator for additional service.

Perception Technology Corporation is proud of the many government agencies and major corporations that have discovered the benefits of implementing a data entry/voice output system, including:

- o Internal Revenue Service
- o Stone & Webster
- o Rohr Industries
- o Gulf Oil
- o Owens-Corning Fiberglas

If you would like to learn more about the many benefits the above government agency and companies now enjoy, please contact Mr. John O'Brien in our Federal Systems Office, (301)251-6261, or myself.

Sincerely,

A handwritten signature in cursive script that reads 'Douglas Keelan'.  
Douglas Keelan  
Director, Federal Marketing

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